

June 30, 2018  
Institutional Shares (BIOIX)

# Baron Opportunity Fund Fact Sheet

BAMCO, Inc., Registered Investment Adviser



The Fund may not achieve its objectives. Portfolio holdings may change over time.

The Fund's historical performance was impacted by gains from IPOs and/or secondary offerings, and there is no guarantee that these results can be repeated or that the Fund's level of participation in IPOs and secondary offerings will be the same in the future.

Definitions (provided by BAMCO, Inc.): The indexes are unmanaged. The **Russell 3000® Growth Index** measures the performance of the broad growth segment of the U.S. equity universe comprised of the largest 3000 U.S. companies representing approximately 98% of the investable U.S. equity market and the **S&P 500 Index** of 500 widely held large-cap U.S. companies. The indexes and the Fund are with dividends, which positively impact the performance results. Russell Investment Group is the source and owner of the trademarks, service marks and copyrights related to the Russell Indexes. Russell is a trademark of Russell Investment Group. Morningstar calculates the **Morningstar US Fund Mid-Cap Growth Category Average** using its Fractional Weighting methodology. The Fund's Institutional Shares have been included in the category since 5/29/09 and the Retail Shares since inception. © 2018 Morningstar, Inc. All Rights Reserved. The Morningstar information contained herein: (1) is proprietary to Morningstar and/or its content providers; (2) may not be copied or distributed; and (3) is not warranted to be accurate, complete or timely. Neither Morningstar nor its content providers are responsible for any damages or losses arising from any use of this information. **Standard Deviation (Std. Dev.):** measures the degree to which a fund's performance has varied from its average performance over a particular time period. The greater the standard deviation, the greater a fund's volatility (risk). **Sharpe Ratio:** is a risk-adjusted performance statistic that measures reward per unit of risk. The higher the Sharpe ratio, the better a fund's risk adjusted performance. **Alpha:** measures the difference between a fund's actual returns and its expected performance, given its level of risk as measured by beta. **Beta:** measures a fund's sensitivity to market movements. The beta of the market is 1.00 by definition. **R-Squared:** measures how closely a fund's performance correlates to the performance of the benchmark index, and thus is a measurement of what portion of its performance can be explained by the performance of the index. Values for R-Squared range from 0 to 100, where 0 indicates no correlation and 100 indicates perfect correlation. **Tracking Error:** measures how closely a fund's return follows the benchmark index returns. It is calculated as the annualized standard deviation of the difference between the fund and the

index returns. **Information Ratio:** measures the excess return of a fund divided by the amount of risk the fund takes relative to the benchmark index. The higher the information ratio, the higher the excess return expected of the fund, given the amount of risk involved. **Upside Capture:** explains how well a fund performs in time periods where the benchmark's returns are greater than zero. **Downside Capture:** explains how well a fund performs in time periods where the benchmark's returns are less than zero. **Active Share:** a term used to describe the share of a portfolio's holdings that differ from that portfolio's benchmark index. It is calculated by comparing the weight of each holding in the Fund to that holding's weight in the benchmark. Positions with either a positive or negative weighting versus the benchmark have Active Share. An Active Share of 100% implies zero overlap with the benchmark. Active Share was introduced in 2006 in a study by Yale academics, M. Cremers and A. Petajisto, as a measure of active portfolio management. **EPS Growth Rate (3-5 year forecast):** indicates the long-term forecasted EPS growth of the companies in the portfolio, calculated using the weighted average of the available 3-to-5 year forecasted growth rates for each of the stocks in the portfolio provided by FactSet Estimates. The EPS Growth rate does not forecast the Fund's performance. **Price/Earnings Ratio (trailing 12-months):** is a valuation ratio of a company's current share price compared to its actual earnings per share over the last twelve months. **Price/Book Ratio:** is a ratio used to compare a company's stock price to its tangible assets, and it is calculated by dividing the current closing price of the stock by the latest quarter's book value per share. **Price/Sales Ratio:** is a valuation ratio of a stock's price relative to its past performance. It represents the amount an investor is willing to pay for a dollar generated from a particular company's operations. Price/Sales is calculated by dividing a stock's current price by its revenue per share for the last 12 months. Historical portfolio characteristics are provided by Compustat and FactSet Fundamentals. **Weighted Harmonic Average:** is a calculation that reduces the impact of extreme observations on the aggregate calculation by weighting them based on their size in the fund.

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Not bank guaranteed, may lose value, not FDIC insured.



## Portfolio Facts and Characteristics

	Fund	Russell 3000 Growth Index
# of Equity Securities / % of Net Assets	59 / 93.7%	-
Turnover (3 Year Average)	34.69%	-
Active Share	69.3%	-
Median Market Cap†	\$14.63 billion	\$1.80 billion
Weighted Average Market Cap†	\$226.37 billion	\$253.26 billion
EPS Growth (3-5 year forecast)†	22.8%	16.7%
Price/Earnings Ratio (trailing 12-month)*†	39.6	25.1
Price/Book Ratio*†	6.7	5.8
Price/Sales Ratio*†	6.6	2.9

\* Weighted Harmonic Average

† Source: FactSet PA – Compustat, FactSet and BAMCO. Internal valuations metrics may differ.

R6 Shares are also available for this Fund.

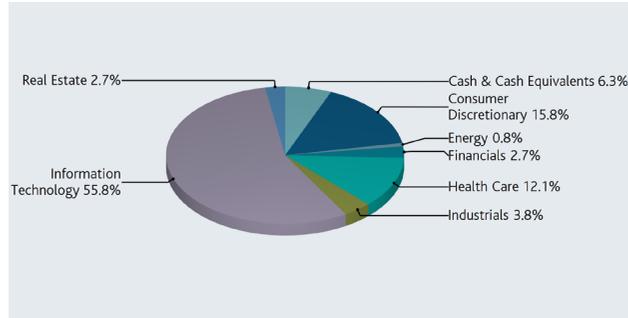
## Performance Based Characteristics<sup>2</sup>

	3 Years	5 Years	10 Years
Std. Dev. (%) - Annualized	15.49	15.33	19.27
Sharpe Ratio	0.94	0.92	0.59
Alpha (%) - Annualized	-2.26	-4.11	-1.28
Beta	1.24	1.21	1.16
R-Squared (%)	78.80	69.56	84.52
Tracking Error (%)	7.61	8.75	7.96
Information Ratio	0.08	-0.19	0.00
Upside Capture (%)	120.31	115.60	115.07
Downside Capture (%)	143.75	160.19	125.32

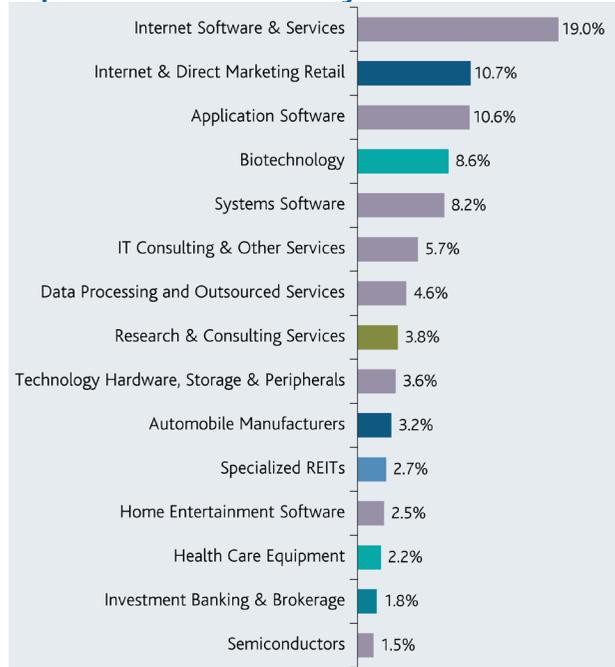
## Top 10 Holdings

	% of Net Assets
Amazon.com, Inc.	6.1
Microsoft Corporation	4.9
Alphabet Inc.	4.8
Guidewire Software, Inc.	4.6
Gartner, Inc.	3.8
Apple, Inc.	3.6
Tesla, Inc.	3.2
CoStar Group, Inc.	3.1
Electronic Arts Inc.	2.5
Wix.com Ltd.	2.1
<b>Total</b>	<b>38.7</b>

## GICS Sector Breakdown<sup>1</sup>



## Top 15 GICS Sub-Industry Breakdown<sup>1</sup>



Colors of Sub-Industry bars correspond to sector chart above.

Securities issued by small and medium sized companies may be thinly traded and may be more difficult to sell during market downturns. Companies propelled by innovation, including technology advances and new business models, may present the risk of rapid change and product obsolescence, and their success may be difficult to predict for the long term. Even though the Fund is diversified, it may establish significant positions where the Adviser has the greatest conviction. This could increase volatility of the Fund's returns.

1 - Industry sector or sub-industry group levels are provided from the Global Industry Classification Standard ("GICS"), developed and exclusively owned by MSCI, Inc. ("MSCI") and Standard & Poor's Financial Services LLC ("S&P"). All GICS data is provided "as is" with no warranties. The Adviser may have reclassified/classified certain securities in or out of a sub-industry. Such reclassifications are not supported by S&P or MSCI.

2 - Source: FactSet SPAR. Except for Standard Deviation and Sharpe Ratio, the performance based characteristics above were calculated relative to the Fund's benchmark.

3 - As of FYE 9/30/2017

## Investment Strategy

The Fund invests primarily in high growth businesses of any market capitalization benefiting from innovation through development of pioneering, transformative, or technologically advanced products and services. Diversified.

## Portfolio Manager

Michael Lippert joined Baron in 2001 as a research analyst and was named portfolio manager in 2006. He has 17 years of research experience. In 2001, Michael worked at JLF Asset Management as a financial analyst and general counsel. From 1991 to 2001, Michael worked at Baker & Botts L.L.P. as a trial partner. Michael graduated summa cum laude from Tufts University with a B.A. in History in 1988 and from Columbia Law School with a J.D. in 1991.

## Investment Principles

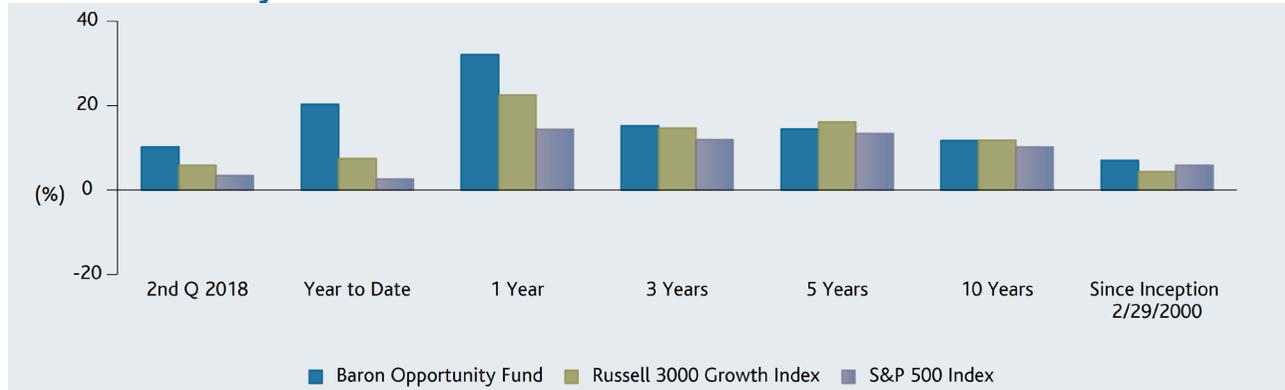
- Long-term perspective allows us to think like an owner of a business
- Independent and exhaustive research is essential to understanding the long-term fundamental growth prospects of a business
- We seek appropriately capitalized open-ended growth opportunities, exceptional leadership, and sustainable competitive advantages
- Purchase price and risk management are integral to our investment process

## Fund Facts

Inception Date	February 29, 2000
Net Assets	\$415.79 million
<b>Institutional Shares</b>	
CUSIP	068278886
Expense Ratio	1.14%



## Performance as of June 30 2018



	Total Returns(%)				Annualized Returns(%)											
	2nd Q 2018		Year to Date		1 Year		3 Years		5 Years		10 Years		Since Inception 2/29/2000			
	Return	+ -	Return	+ -	Return	+ -	Return	+ -	Return	+ -	Return	+ -	Return	+ -		
BIOIX - Institutional Shares	10.15		20.28		32.07		15.27		14.44		11.74		7.05			
Russell 3000 Growth Index	5.87	4.28	7.44	12.84	22.47	9.60	14.63	0.64	16.14	-1.70	11.78	-0.04	4.39	2.66		
S&P 500 Index	3.43	6.72	2.65	17.63	14.37	17.70	11.93	3.34	13.42	1.02	10.17	1.57	5.86	1.19		
Morningstar Mid-Cap Growth Category Average	4.16	5.99	6.39	13.89	18.06	14.01	9.68	5.59	12.31	2.13	9.45	2.29	N/A			

The blue shading represents Fund outperformance vs. the corresponding benchmark. The yellow shading represents underperformance.

## Historical Performance(Calendar Year %)



	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
BIOIX - Institutional Shares	12.14	21.10	-46.06	62.08	25.74	-5.93	14.04	37.90	-1.40	1.45	-4.56	40.88
Russell 3000 Growth Index	9.46	11.40	-38.44	37.01	17.64	2.18	15.21	34.23	12.44	5.09	7.39	29.59
S&P 500 Index	15.79	5.49	-37.00	26.46	15.06	2.11	16.00	32.39	13.69	1.38	11.96	21.83

The performance data quoted represents past performance. Past performance is no guarantee of future results. The investment return and principal value of an investment will fluctuate; an investor's shares, when redeemed, may be worth more or less than their original cost. The Adviser has reimbursed certain Fund expenses (by contract as long as BAMCO, Inc. is the adviser to the Fund) and the Fund's transfer agency expenses may be reduced by expense offsets from an unaffiliated transfer agent, without which performance would have been lower. Current performance may be lower or higher than the performance data quoted. For performance information current to the most recent month end, visit [www.BaronFunds.com](http://www.BaronFunds.com) or call 1-800-99BARON.

You should consider the investment objectives, risks, charges, and expenses of the Fund carefully before investing. The prospectus and summary prospectus contain this and other information about the Fund and can be obtained from the Fund's distributor, Baron Capital, Inc., by calling 1-800-99BARON or visiting [www.BaronFunds.com](http://www.BaronFunds.com). Please read them carefully before investing.

Performance for the Institutional Shares prior to 5/29/2009 is based on the performance of the Retail Shares, which have a distribution fee. The Institutional Shares do not have a distribution fee. If the annual returns for the Institutional Shares prior to 5/29/2009 did not reflect this fee, the returns would be higher.



## Review and Outlook

It cannot be ignored that the market environment in the first half of 2018 has been more volatile and uncertain than last year. Market leadership is unclear and unstable. Investors and traders appear to be wrestling with positive economic news (e.g., low unemployment, solid GDP growth) and strong corporate earnings in one corner and geopolitical challenges (tariffs and trade wars, particularly China and Europe), domestic political dysfunction (the Mueller investigation, presidential tweets, midterm elections), and Fed interest rate hikes (and the shape of the yield curve) in the other.

Amidst all the uncertainty, Baron Opportunity Fund had a strong second quarter, climbing 10.15%. For the first half of the year, the Fund is up 20.28%, on top of robust year-long gains in 2017.

Information Technology (IT), Consumer Discretionary, and Health Care holdings contributed the most. Despite including all three top detractors, IT had a robust quarter, with 31 out of 37 investments adding to performance. Third largest contributor The Trade Desk led positive results. Other strong IT performers included P&C insurance software vendor Guidewire Software, Inc. and Gartner, Inc., a provider of syndicated research. Guidewire share prices increased as the company has emerged as the leading core systems vendor in its market. Guidewire is early in its core system replacement cycle and has tripled its addressable market through new products and cloud delivery. Gartner contributed in the quarter on reports that the integration of CEB is proceeding ahead of schedule. We expect this acquisition to drive faster revenue growth over the medium term. Amazon.com, Inc. and Tesla, Inc., the top and second largest contributors respectively, were the primary drivers of positive performance of the Consumer Discretionary sector. Appreciation of the Health Care sector was led by Illumina, Inc., the leading provider of next generation DNA sequencing instruments and consumables. The company's stock rose on financial results that exceeded investor estimates, driven by strong growth of sequencing consumables.

Investments in Financials detracted somewhat from performance, with Energy a modest detractor as well. The portfolio's two Financials investments both fell in the quarter, as did the portfolio's sole Energy investment.

We continue to believe, based on our in-depth research and reported fundamentals, the growth prospects and secular trends for our investments remain excellent and mostly detached from the cyclical gyrations of the economy or volatility of market sentiment. We believe our portfolio - focused on platform businesses and predictable secular, structural and sustainable growth trends - should be in a relatively strong position to weather and thrive in a variety of economic and political environments. While we do not dismiss the potential short-term impact of volatile swings in market sentiment, our conviction holds that sustainable/secular growth will be the predominant foundation of longer-term market leadership for both individual businesses and industry groups.

## Top Contributors/Detractors to Performance for the Quarter Ended June 30, 2018

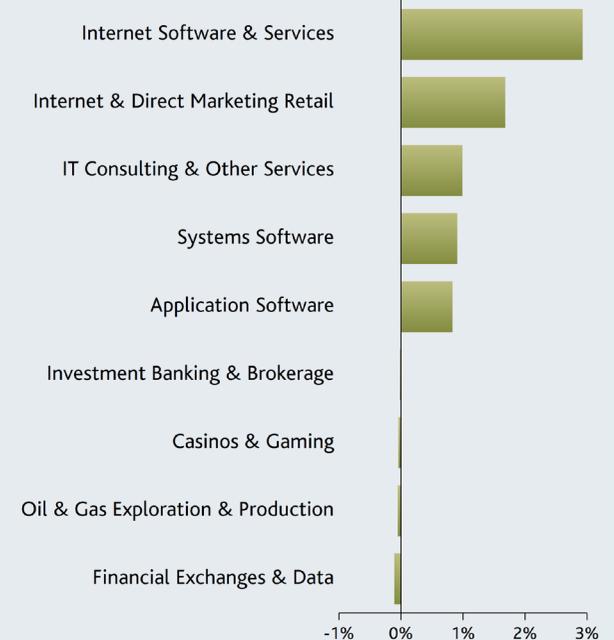
### Contributors

- Shares of **Amazon.com, Inc.**, an e-commerce pioneer, innovator, and market share leader, continued to benefit from the flywheel strategy, in which growing participation from Prime members, now exceeding 100 million households, drives further activity on Amazon.com. We believe Amazon could also build a \$20 billion plus advertising business in the next four years, increasing revenues and improving core margins. AWS is the runaway leader in the vast, and rapidly growing, cloud infrastructure market. We think Amazon could potentially become the world's most valuable company.
- **Tesla, Inc.** designs, manufactures and sells fully electric vehicles, solar products, and energy storage solutions. Shares rose on positive management commentary around production ramp, an internal letter suggesting production of roughly 3,500 vehicles/week, and rapid deployment of a new general assembly line for Model 3. A staffing cut boosted confidence in Tesla's ability to meet its goal of finishing the year without needing to raise incremental external cash. Lastly, new information on battery pricing pointed to a price advantage over competitors.
- **The Trade Desk** sells software that enables advertising agencies to purchase ads more efficiently and effectively. Shares grew on exceptional Q1 results and raised 2018 guidance. Its international business is growing at more than double the domestic rate, and its CEO is developing relationships in China for the next growth stage. Finally, the company completed a major upgrade of its product, incorporating elements of AI to providing greater efficiencies and return on investment for its clients. We believe it will match the 50% year-over-year growth rate from 2017 again this year.

### Detractors

- **PagSeguro Digital Ltd.** is a Brazilian payment processor that exclusively serves the unbanked population. Shares detracted on Brazilian macroeconomic volatility and investor concerns about the company's decision to raise capital. While we continue to monitor the competitive environment closely, we remain excited about PagSeguro's potential to enable credit, debit, and other electronic payment mechanisms in a large portion of the economy that has been significantly underserved by the traditional banking sector.
- **Snap, Inc.** is the leading social network among teens and young adults in the U.S. Shares contracted on revenue growth that missed investor expectations. The company's recent redesign of the SnapChat application negatively impacted user engagement. Snap remains early in both its monetization and product development capabilities, but the inconsistent execution from the company over the last few quarters hampered investor confidence. Based on the unreliable product execution and mixed advertiser feedback, we exited our position in the company.
- **Tencent Holdings, Ltd.** is a leading internet service company and the top game developer in China. Shares decreased as investors anticipated slower growth in the company's video gaming business after a strong release of new products a year ago. We expect better gaming results for the second half of 2018 due to the potential release of Fortnite in China, one of the most popular games in the world. We think Tencent could grow for many years given its track record of execution, unique online intellectual property and assets, and scale.

## Contribution to Return<sup>1</sup> By Sub-Industry



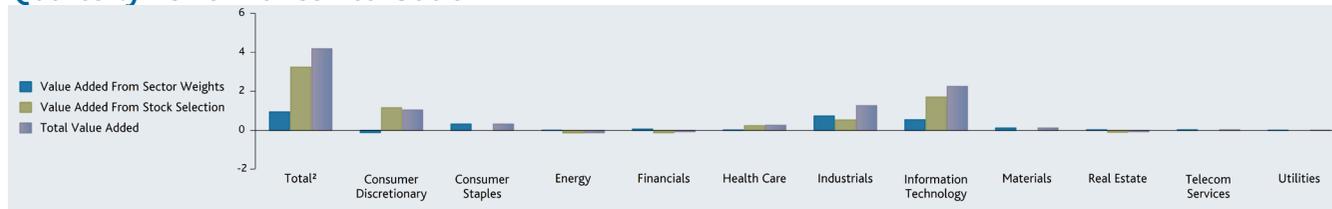
## By Holdings

Top Contributors	Average Weight(%)	Contribution(%)
Amazon.com, Inc.	6.28	1.06
Tesla, Inc.	3.04	0.81
The Trade Desk	1.09	0.66
Guidewire Software, Inc.	4.88	0.53
Netflix, Inc.	1.80	0.51

Top Detractors	Average Weight(%)	Contribution(%)
PagSeguro Digital Ltd.	0.94	-0.30
Snap, Inc.	0.20	-0.19
Tencent Holdings, Ltd.	1.88	-0.14
MarketAxess Holdings Inc.	1.05	-0.11
AnaptysBio, Inc.	0.34	-0.10

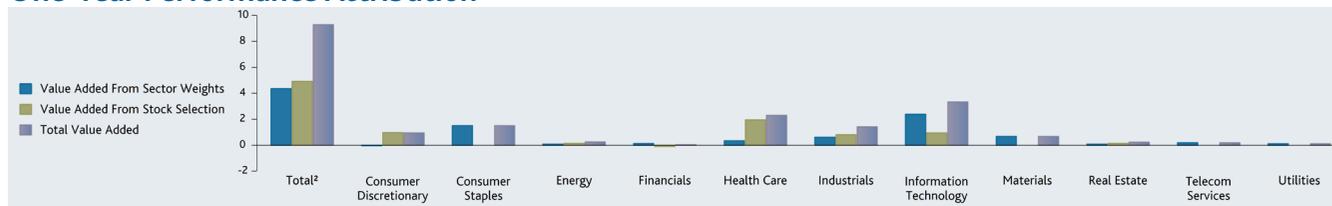
1 - Source: FactSet PA.

## Quarterly Performance Attribution<sup>1</sup>



Sector Average Weights(%)	Consumer Discretionary	Consumer Staples	Energy	Financials	Health Care	Industrials	Information Technology	Materials	Real Estate	Telecom Services	Utilities
Baron Opportunity Fund	15.31	-	0.83	2.93	11.12	3.92	56.10	-	2.23	-	-
Russell 3000 Growth Index	18.36	5.69	0.91	3.74	13.58	12.72	38.45	3.34	2.34	0.81	0.06
Over/Underweight	-3.05	-5.69	-0.09	-0.81	-2.46	-8.80	17.65	-3.34	-0.11	-0.81	-0.06
<b>Total Return(%)</b>											
Baron Opportunity Fund	17.58	-	-8.05	-4.79	7.91	11.72	11.91	-	0.57	-	-
Russell 3000 Growth Index	9.65	1.12	10.06	0.40	5.92	-2.21	8.55	2.66	5.42	4.50	4.66
Relative Return	7.93	-1.12	-18.11	-5.19	1.99	13.93	3.36	-2.66	-4.85	-4.50	-4.66

## One-Year Performance Attribution<sup>1</sup>



Sector Average Weights(%)	Consumer Discretionary	Consumer Staples	Energy	Financials	Health Care	Industrials	Information Technology	Materials	Real Estate	Telecom Services	Utilities
Baron Opportunity Fund	18.60	-	0.94	2.95	11.65	1.98	57.59	-	2.60	-	-
Russell 3000 Growth Index	17.94	6.22	0.87	3.62	13.97	12.82	37.39	3.68	2.50	0.92	0.06
Over/Underweight	0.66	-6.22	0.07	-0.67	-2.32	-10.83	20.20	-3.68	0.10	-0.92	-0.06
<b>Total Return(%)</b>											
Baron Opportunity Fund	35.28	-	14.25	11.77	31.81	39.42	37.48	-	9.56	-	-
Russell 3000 Growth Index	27.12	2.85	15.53	19.74	15.11	15.21	33.13	6.98	9.89	14.68	12.58
Relative Return	8.15	-2.85	-1.28	-7.97	16.70	24.22	4.35	-6.98	-0.33	-14.68	-12.58

Return calculations for the Portfolio are transaction based and are calculated from the underlying security-level data; they may not correspond with published performance information based on NAV per share.

1 - Attribution analysis for other periods or versus another index will be provided upon request. Source: FactSet PA.

2 - Fund total returns include cash, fees and unassigned securities.

When reviewing performance attribution on our portfolio, please be aware that we construct the portfolio from the bottom up, one stock at a time. Each stock is included in the portfolio if it meets our rigorous investment criteria. To help manage risk, we are aware of our sector and security weights, but we do not include a holding to achieve a target sector allocation or to approximate an index. Our exposure to any given sector is purely a result of our stock selection process.

## Quarterly Analysis

Baron Opportunity Fund was up 10.15% in the second quarter, outperforming the Russell 3000 Growth Index by 428 basis points due to stock selection and, to a lesser extent, relative sector/sub-industry weights. Style biases also added value, led by overexposure to strong-performing stocks with higher P/E multiples and underexposure to larger-cap stocks, which trailed smaller caps in the quarter.

Investments in Information Technology (IT), Industrials, and Consumer Discretionary and lack of exposure to the lagging Consumer Staples sector contributed the most to relative performance. Within IT, outperformance of internet software & services holdings, led by The Trade Desk, Yext, Inc., Wix.com Ltd., and Benefitfocus, Inc. and significantly higher exposure to this sub-industry added 126 basis points to relative results. Trade Desk was the third largest contributor to absolute results, while shares of digital knowledge management platform operator Yext were up on strong financial results and an improving outlook. We believe Yext is still in the early innings of growth and enjoys a large and open market opportunity with a high-visibility, recurring revenue model. Shares of Israeli website developer and platform services provider Wix were up as the company demonstrated improvements in its conversion rate and grew its database collections while expanding profitability. Shares of benefits software vendor Benefitfocus appreciated due to signs of improving sales momentum. We saw improvements in the company's bookings, margins, and cash flow in its most recently reported quarters, and we believe recent outreach to brokers and carriers will prove beneficial. The company's ecosystem is also expanding, highlighted by an improving partnership with SAP. Strength in the IT sector also came from the outperformance of database marketing company Acxiom Corporation and syndicated research provider Gartner, Inc. Within Industrials, lack of exposure to aerospace & defense and industrial conglomerate stocks, which were down in the index, and outperformance of CoStar Group, Inc. lifted relative results. Shares of CoStar, a real estate information and marketing services company, rose as business trends remained excellent, with the company announcing that Q1 bookings jumped approximately 54% year-over-year. Stock selection in Consumer Discretionary added 115 basis points to relative results, driven by the outperformance of Tesla, Inc., Amazon.com, Inc., and Netflix, Inc. Amazon and Tesla were the top contributors to absolute performance, while shares of on-demand video service Netflix were up on strong subscriber growth.

Average cash exposure of 7.6% detracted the most from relative results.



## Top 10 Holdings as of June 30, 2018

Company	Investment Premise	Company	Investment Premise
<p><b>Amazon.com, Inc. (AMZN)</b> is an e-commerce pioneer, innovator, and market share leader, with relentless focus on providing value and convenience to its customers. It also operates the industry-leading cloud infrastructure business Amazon Web Services.</p>	<p>Amazon's market share of U.S. online retail sales is over 30%, while its share of global online retail sales is less than 5%. Amazon has numerous avenues for new revenue growth opportunities, including consumer staples, apparel, international expansion, digital media offerings, office and industrial supplies, private label, pharmacy services, and advertising. We believe Amazon represents a unique opportunity to invest in the secular growth of both online retail and cloud computing. We estimate that Amazon Web Services will account for over 50% of Amazon's value over time.</p>	<p><b>Apple, Inc. (AAPL)</b> designs, manufactures, and markets consumer electronics, computer software, and online services. Its products include the iPhone, iPad, Mac personal computer, Apple smartwatch, Apple TV, and HomePod.</p>	<p>As the creator and owner of one of the largest and most popular consumer electronics platforms, Apple is, in our view, well positioned to benefit from the network effect that typically accrues to platform companies. It has a large and growing ecosystem, a trusted brand, and positive optionality due to its effort to push into additional consumer and enterprise services with its large install base. We believe Apple trades at a discount to the market and to our estimate of its intrinsic value.</p>
<p><b>Microsoft Corporation (MSFT)</b> is a software company traditionally known for its Windows and Office products. Over the last five years it has built a cloud business to a run rate of over \$20bn. This includes its Infrastructure-as-a-service Azure business, Office 365 and Dynamics 365 (Microsoft's CRM offering).</p>	<p>Microsoft is now led by Satya Nadella, who has refocused the company on cloud computing and AI. He has been quite successful thus far, with Microsoft's commercial cloud business now representing about 20% of its revenues and growing at a 50% rate. The company's strong moat is based on the wide reach of its sales channel into enterprises, its hybrid cloud offering, its positioning in the public cloud market, high barriers to entry and high switching costs. We believe Microsoft can grow by double digits for the next five years.</p>	<p><b>Tesla, Inc. (TSLA)</b> manufactures purely electric automobiles, energy storage, and solar solutions. It offers a sedan (Model S), a CUV (Model X), and battery-based energy storage. Tesla is now producing and delivering its highly anticipated lower cost vehicle, Model 3, with a base price of \$35,000.</p>	<p>In our view, Tesla could continue to grow its business rapidly at least through 2020. We believe its strong engineer talent pool, first mover advantage, scale with its existing facilities, \$5 billion Giga battery plant, solar activity, and recognized brand could potentially result in a market capitalization of \$100 billion in five years and more thereafter. We find the more than 450,000 pre-orders for its new Model 3 to be a testament to the strong brand Tesla has built in its short existence.</p>
<p><b>Alphabet Inc. (GOOG)</b> (formerly Google Inc.) is the world's most recognized and dominant online search provider, as well as the owner and operator of YouTube. The company provides a variety of services and tools for advertisers, primarily for search and display advertising.</p>	<p>Alphabet is the largest beneficiary of a secular shift of advertising from all other mediums to online and mobile. Data is becoming increasingly important, and Alphabet has processed and indexed more data than any other company. Alphabet's leadership position in artificial intelligence allows it to leverage its large data sets to quickly improve its products. With what we consider to be the greatest collection of engineering talent assembled for any company that we cover, we believe Alphabet will continue to grow and innovate for years to come.</p>	<p><b>CoStar Group, Inc. (CSGP)</b> is the leading provider of information and marketing services to the commercial real estate industry.</p>	<p>CoStar has built a proprietary database through primary and data collection research over a 20-year period, creating high barriers to entry. The conversion of legacy Loopnet search customers to CoStar suite customers should add \$200mm+ of recurring revenue with almost no cost, and the conversion of Loopnet listing customers can be even more material. CoStar has expanded into the apartment space via several acquisitions, and we think it can grow its apartment marketing offerings at 20% sustainable with few incremental costs.</p>
<p><b>Guidewire Software, Inc. (GWRE)</b> is a leading provider of core systems software to the global P&amp;C insurance industry.</p>	<p>Guidewire is a small player in a vast addressable market and has been benefiting from the inevitable need for P&amp;C insurers to upgrade 30-year-old systems. The company offers best-in-class functionality, as evidenced by its growing installed base and 100% retention rates, and we believe it has a significant amount of off-balance sheet revenue. We think the company's launch of data and digital applications meaningfully expand the total addressable market, and growing demand for cloud deployments could increase prices by two to three times.</p>	<p><b>Electronic Arts Inc. (EA)</b> is a global leader in digital interactive entertainment. The company develops, markets, publishes, and distributes games, content, and services consumers can use on a variety of platforms, such as game consoles, PCs, mobile phones, and tablets.</p>	<p>There are a number of strong tailwinds that should benefit the company going forward, including the shift to digital in gaming, mobile gaming, advertising, eSports and, virtual reality, and international expansion. We believe that over the next five years, Electronic Arts could increase revenues at a mid to upper single-digit compounded annual growth rate, continue to expand margins through the shift to digital, and return meaningful cash to shareholders.</p>
<p><b>Gartner, Inc. (IT)</b> is the leading independent provider of research and analysis on the information technology industry.</p>	<p>Gartner has a vast addressable market, which management estimates exceeds \$70 billion annually, implying a penetration rate of less than 3%. IT is rapidly changing and growing in strategic importance, leading users to turn to third-party providers for insight into trends. The low price of Gartner's research relative to its value has created strong renewal trends, with retention rates running above 100%. We think management can improve results with its recent acquisition of CEB, accelerating growth towards 15% over the next 3 years.</p>	<p><b>Wix.com Ltd. (WIX)</b> is an internet company providing an operating system to help micro businesses build and maintain websites and operate their businesses. Wix has over 120 million registered users and over three million premium users.</p>	<p>Wix is a leader in the do-it-yourself website construction market, which is large and relatively under-penetrated, as most businesses still use professional website development services. We think Wix has strong competitive advantages based on its layered technological architecture that enables ease of use and design flexibility. Wix's technological edge, supported by about 1,000 R&amp;D personnel, results in faster iteration with first-to-market features and vertical offerings. In our view, Wix also has strong cohort economics with high returns on marketing investments.</p>



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